



IMERYYS
2018
ESSENTIALS

IMERYS, WORLD LEADER IN MINERAL-BASED SPECIALTIES FOR INDUSTRY

Through the added-value transformation of its mineral resources and the development of synthetic minerals, Imerys develops solutions that boost the performance of many products across all markets. In this way, the Group puts its technological, materials science and application-specific expertise to work for its customers in supporting their commitment to innovation.



€4,6Bn

Revenue

€648M

Current operating
income

18,300
employees



14.1%

Current
operating
margin



12.5%

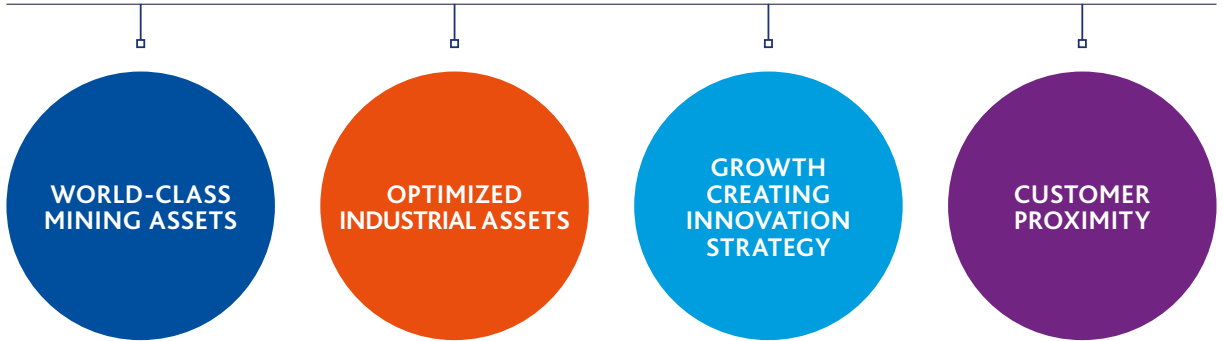
of revenue
generated by
new products

**World leader in mineral-based specialties for industry,
Imerys delivers high value-added, functional solutions to a great number of
sectors, from processing industries to consumer goods and building products.**

The Group draws on its knowledge of applications, scientific expertise and technological know-how to offer solutions benefiting its mineral resources, produce synthetic minerals and develop formulations. Imerys thus contributes essential properties to customers' products and performance, such as refractoriness, hardness, conductivity, opacity, durability, purity, lightness, filtration, adsorption and repellency.

Imerys meets ambitious criteria for responsible development, regarding social, environmental or Corporate Governance.

VALUE CREATING EXTERNAL GROWTH



OUR LOCATIONS

With around 270 production sites, Imerys operates in more than 50 countries on 5 continents. The Group's geographic coverage reflects its commitment to operating as closely as possible to its customers.

 **270**
Industrial sites

+30 Specialty minerals

 **50**
Countries

ENERGY SOLUTIONS & SPECIALTIES

- ▶ Carbonates
- ▶ Monolithic Refractories
- ▶ Graphite & Carbon
- ▶ Oilfield Solutions

FILTRATION & PERFORMANCE ADDITIVES

- ▶ Performance Additives
- ▶ Filtration
- ▶ Metallurgy

CERAMIC MATERIALS

- ▶ Roofing
- ▶ Kaolin
- ▶ Ceramics

HIGH RESISTANCE MINERALS

- ▶ Fused Minerals
- ▶ Aluminates





OUR ACTIVITIES AND MARKETS



ENERGY SOLUTIONS & SPECIALTIES

The Energy Solutions & Specialties business group includes the Carbonates, Monolithic Refractories, Graphite & Carbon and Oilfield Solutions divisions. It serves a broad diversity of end-user markets, including paper, steelmaking, construction, consumer goods and energy.



€1,327M

revenue i.e. 29% of
total Group revenue

73

industrial sites
in 27 countries



FILTRATION & PERFORMANCE ADDITIVES

The Filtration & Performance Additives business group contains the Performance Additives, Filtration and Metallurgy divisions. Its main outlets are the end-user consumer goods, automotive and construction markets.



€1,237M

revenue i.e. 27%
of total Group
revenue

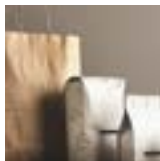
83

industrial sites
in 24 countries



CERAMIC MATERIALS

The Ceramic Materials business group contains the Roofing, Kaolin and Ceramics divisions. Its products are used mainly in the new-build construction, building renovation, papermaking and ceramics industry markets.



€1,183M

revenue i.e. 25%
of total Group
revenue

72

industrial sites
in 20 countries



HIGH RESISTANCE MINERALS

The High Resistance Minerals business group contains the Fused Minerals and Aluminates divisions. Its main outlets are in the steel, industrial equipment, automotive and construction markets.



€915M

revenue i.e. 19%
of total Group
revenue

39

industrial sites
in 12 countries



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TRANSFORM TO PERFORM

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